

Accelerate Your Team's Results

Great teamwork is the combined action of a group, especially when efficient and effective, working towards a shared purpose. But how do you get them there?

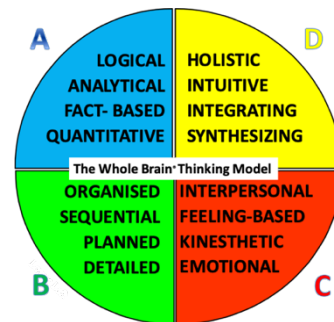
This programme will enhance the self-awareness of your team by introducing them to Whole Brain Thinking®. It will enable your team members to realise the impact their current behaviours have on each other and themselves. It will help each team member understand and explore how their thinking impacts their behaviours - both in normal circumstances and when under stress. It will highlight actions required to ensure your team is as effective as it can be, delivering value to the business and its customers.

This session will provide each member of your team with:

- 🌈 A greater level of self-awareness and understanding of the impact of their thinking.
- 🌈 A common language and easy to adopt approach to self and team improvement.
- 🌈 An understanding of the team dynamics and how to capitalise on these.
- 🌈 Insight into how they should work together as a team, to achieve the best results.
- 🌈 The know-how to avoid causing potential frustration to their colleagues.
- 🌈 An understanding of the real value of thinking diversity.
- 🌈 An objective, non-emotive approach and language for collaborative problem solving, communication and innovation designed to enhance performance.
- 🌈 An understanding of the nine attributes of high performing teams.
- 🌈 Agreed behaviours they will stop, start and continue to enhance productivity and positive relationships within the team.
- 🌈 An approach that will help them to avoid causing potential frustration to their colleagues and team members.
- 🌈 A common language to use when giving feedback.

Two day programme for up to twelve participants. Can be delivered virtually or face-to-face.

Who should attend: Anyone who takes part in the sales process, in person or online.



What participants say:

“Our team had struggled to communicate on so many levels before I was invited to complete an HBDI assessment. I discovered I was a yellow/red thinker - creative, holistic and emotional - while my team members were very green, obsessed with detail, and more process driven. After I'd shared the findings with my team, we all found new ways to get around our differences and work together towards a common goal.”

“Since the recent Whole Brain Thinking workshop, the language of HBDI has been adopted and used both in meetings and individual conversations. The impact of this has been in more effective and constructive communication as well as an appreciation and value of diverse thinking. Interaction between team members has been palpably more supportive.”